



Decide with Confidence

BUSINESS INFORMATION REPORT

STEARNS, CONRAD AND SCHMIDT CONSULTING ENGINEERS INC SCS ENGINEERS SCS FIELD SERVICES SCS ENERGY	DUNS: 05-224-2385 CONSULTING ENGINEERS & ENGINEERING CONTRACTORS	RATING 4A2 STARTED 1970 SALES F \$81,985,635 WORTH F \$11,532,452 EMPLOYS 450 (75 HERE) HISTORY CLEAR FINANCING SECURED FINANCIAL CONDITION GOOD STATEMENT DATE MAR 31 2005
3711 N LONG BEACH BLVD #900 AND BRANCH(ES) OR DIVISION(S) LONG BEACH CA 90807 TEL: 562 426-9544	SIC NOS. 8711 1541	
CHIEF EXECUTIVE: ROBERT STEARNS, CHAIRMAN		

* * * CUSTOMER SERVICE * * *

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* * * SUMMARY ANALYSIS * * *

The Summary Analysis section reflects information in D&B's file as of August 29, 2005.

RATING SUMMARY

The "4A" portion of the Rating (the Rating Classification) indicates that the company has a worth from \$10 million to \$50 million. The "2" on the right (Composite Credit Appraisal) indicates an overall "good" credit appraisal. This credit appraisal was assigned because the payment information in D&B's file indicates that the majority of this company's obligations are retired satisfactorily and because of D&B's "good" assessment of the company's March 31, 2005, fiscal financial statement.

Below is an overview of the company's D&B Rating(s) since 11/30/95:

RATING	DATE APPLIED
-----	-----
4A2	08/13/04
3A2	06/28/03
4A2	08/06/02
3A2	02/17/00
3A1	07/26/99
3A2	03/08/99
3A1	08/11/98
3A2	11/06/97
3A1	07/25/96
3A2	11/30/95

PAYMENTS

The Payment Summary section reflects payment information in D&B's file as of the date of this report.

The PAYDEX for this company is 73.

This PAYDEX score indicates that payments to suppliers average 11 days beyond terms, weighted by dollar amounts. When dollar amounts are not considered, approximately 84% of the company's payments are within terms.

Below is an overview of the company's dollar-weighted payments, segmented by its suppliers' primary industries:

	TOTAL RCV'D	TOTAL DOLLAR AMOUNTS	LARGEST HIGH CREDIT	% W/IN TERMS	DAYS SLOW			
	-----	-----	-----	-----	<31	31-60	61-90	91+
	#	\$	\$	%	%	%	%	%
Total in D&B's file	282	1,050,950	100,000					
Top 10 Industries:								
1 Short-trm busn credit	34	108,850	45,000	97	3	-	-	-
2 Misc business credit	13	139,850	100,000	100	-	-	-	-
3 Whol plumb/hydrionics	12	47,100	30,000	49	18	32	1	-
4 Whol electrical equip	10	118,550	75,000	66	34	-	-	-
5 Nonclassified	10	51,500	20,000	80	1	19	-	-
6 Whol const/mine equip	4	56,000	35,000	100	-	-	-	-
7 Misc equipment rental	3	51,500	50,000	100	-	-	-	-
8 Whol metal	3	36,000	35,000	49	51	-	-	-
9 State commercial bank	2	120,000	60,000	100	-	-	-	-
10 Mfg car parts	1	35,000	35,000	-	50	-	-	50
11 OTHER INDUSTRIES	182	264,350	20,000	74	24	1	1	-

Other Payment Categories:

Cash experiences	0	0	0
Payment record unknown	8	22,250	15,000
Unfavorable comments	0	0	0
Placed for collection			
with D&B	0	0	
other	0	N/A	

The highest "Now Owes" on file is \$100,000

The highest "Past Due" on file is \$30,000

Dun & Bradstreet has 282 payment experiences in its file for this company. For your convenience, we have displayed 80 representative experiences in the PAYMENTS section.

PAYMENTS

- Antic - Anticipated (Payments received prior to date of invoice)
- Disc - Discounted (Payments received within trade discount period)
- Ppt - Prompt (Payments received within terms granted)

REPORTED	PAYING RECORD	HIGH CREDIT	NOW OWES	PAST DUE	SELLING TERMS	LAST SALE WITHIN
08/05	Ppt	10000	10000	-0-		1 Mo
	Ppt	10000	250			
	Ppt	7500	-0-	-0-		2-3 Mos
	Ppt	5000	2500	-0-	N30	1 Mo
	Ppt	2500	-0-			6-12 Mos
	Ppt	2500	50			
	Ppt	1000	250	-0-	N30	1 Mo
	Ppt	1000	-0-	-0-		6-12 Mos
	Ppt	1000	1000	100	N30	1 Mo
	Ppt	1000	1000	-0-		1 Mo
	Ppt	1000	-0-	-0-		2-3 Mos
	Ppt	750	-0-			6-12 Mos
	Ppt	500	250	-0-	N30	1 Mo
	Ppt	500	50	-0-	N30	1 Mo
	Ppt	500	-0-	-0-		6-12 Mos
	Ppt	500	100	-0-	N30	1 Mo
	Ppt	250	-0-	-0-		1 Mo
	Ppt	250	-0-	-0-		6-12 Mos
	Ppt	250	250	-0-		1 Mo
	Ppt	250	-0-	-0-		6-12 Mos
	Ppt	100	-0-	-0-	N30	4-5 Mos
	Ppt	100	-0-	-0-		1 Mo
	Ppt	100	-0-	-0-		4-5 Mos
	Ppt	50	-0-	-0-		6-12 Mos
	Ppt	50	-0-	-0-		4-5 Mos
	Ppt	50	50	-0-		1 Mo
	Ppt	50	-0-	-0-		6-12 Mos
	Ppt-Slow 30	5000	-0-	-0-		6-12 Mos
	Ppt-Slow 30	2500	2500	2500		1 Mo
	Ppt-Slow 30	2500	250	-0-		1 Mo

07/05	Ppt	60000	40000	-0-		1 Mo
	Ppt	35000	-0-	-0-	N30	2-3 Mos
	Ppt	10000	10000	-0-	N30	1 Mo
	Ppt	7500	1000	1000		1 Mo
	Ppt	7500	1000	-0-	N30	1 Mo
	Ppt	2500	750	-0-		1 Mo
	Ppt	2500	100	-0-	N30	1 Mo
	Ppt	2500	-0-	-0-	N30	1 Mo
	Ppt	1000	750	-0-		1 Mo
	Ppt	1000	250	-0-		1 Mo
	Ppt	1000	100	-0-	N30	1 Mo
	Ppt	1000	-0-	-0-		2-3 Mos
	Ppt	1000	250	-0-		1 Mo
	Ppt	1000	1000	-0-		1 Mo
	Ppt	1000	1000	-0-		1 Mo
	Ppt	750	-0-	-0-		6-12 Mos
	Ppt	750	-0-	-0-	N30	6-12 Mos
	Ppt	750	750	-0-		1 Mo
	Ppt	750	250	-0-		1 Mo
	Ppt	750	750	-0-		1 Mo
	Ppt	500	-0-	-0-		6-12 Mos
	Ppt	250	250	-0-		1 Mo
	Ppt	250	-0-	-0-		1 Mo
	Ppt	250	-0-	-0-		1 Mo
	Ppt	100	100	-0-		1 Mo
	Ppt	100	-0-	-0-		1 Mo
	Ppt	100	-0-	-0-		2-3 Mos
	Ppt	100	100	-0-		1 Mo
	Ppt-Slow 15	100	50	50	N30	1 Mo
	Ppt-Slow 30	75000	2500	-0-		1 Mo
	Ppt-Slow 30	20000	-0-	-0-		2-3 Mos
	Ppt-Slow 30	7500	750	750		1 Mo
	Ppt-Slow 30	1000	100	50		1 Mo
	Ppt-Slow 30	1000	500	-0-		1 Mo
	Ppt-Slow 30	750	-0-	-0-		1 Mo
	Ppt-Slow 30	750	250	250		1 Mo
	Ppt-Slow 30	750	50	-0-		1 Mo
	Ppt-Slow 30	500	50	50		1 Mo
	Ppt-Slow 30	100	100	100		2-3 Mos
	Ppt-Slow 30	50	-0-	-0-	N30	4-5 Mos
	Slow 5	5000	-0-	-0-	N30	6-12 Mos
	Slow 10	1000	-0-	-0-	N30	6-12 Mos
	Slow 30	750	250	100		1 Mo
	Slow 30	500	-0-	-0-		6-12 Mos
	Slow 30	250	-0-	-0-		6-12 Mos
	Slow 30	250	50	50		1 Mo
	Slow 30	100	50	-0-		1 Mo
	Slow 30	100	50	50	N30	
	Slow 90	500	-0-	-0-		6-12 Mos
	Slow 30-90	50	50	50		1 Mo

* Payment experiences reflect how bills are met in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

* Each experience shown represents a separate account reported by a supplier. Updated trade experiences replace those previously reported. Amounts may be rounded to nearest figure in prescribed ranges.

STATEMENT UPDATE

07/07/05 Fiscal Consolidated statement dated MAR 31 2005:

Cash	\$	1,716,059	Notes Pay	\$	3,000,000
Accts Rec		23,621,568	Loans		
Costs In Excess Of Billings		567,976	Payable/Insurance Policies		1,638,512
Deferred Taxes		750,350	Accruals		6,064,055
Prepaid		542,067	Accounts Payable & Accrued Expenses		9,377,162
			Billings In Excess Of Costs		134,685
		-----			-----
Curr Assets		27,198,020	Curr Liabs		20,214,414
Fixt & Equip		3,118,155	Deferred Taxes/Rent		982,920
Intangible Assets-Net		39,628	Asset Reclamation		
CSV of Life Ins.		1,819,244	Obligation		374,711
Deposits		177,877	COMMON STOCK		35,473
Goodwill		751,573	ADDIT. PD.-IN CAP		8,839,843
		-----	RETAINED EARNINGS		2,657,136
		-----			-----
Total Assets		33,104,497	Total		33,104,497

From APR 01 2004 to MAR 31 2005 annual sales \$81,985,635; cost of goods sold \$72,749,210. Gross profit \$9,236,425; operating expenses \$8,573,811. Operating income \$662,614; other income \$71,472; other expenses \$217,268; net income before taxes \$516,818; Federal income tax \$414,568; net income \$102,250.

Prepared from statement(s) by Accountant: McGladrey & Pullen, LLP, Irvine, California.

ACCOUNTANTS OPINION: "A review of the accountant's opinion indicated that the financial statement meets generally accepted accounting principles and the audit contains no qualifications."

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Explanations: The net worth of this company includes intangibles.

FINANCE

08/12/04	Fiscal Consolidated Mar 31 2002	Fiscal Consolidated Mar 31 2003	Fiscal Consolidated Mar 31 2004
Curr Assets	15,912,306	19,086,581	20,506,854
Curr Liabs	8,526,752	11,488,240	13,231,480
Current Ratio	1.87	1.66	1.55
Working Capital	7,385,554	7,598,341	7,275,374
Other Assets Worth	2,786,779	3,020,983	4,181,566
Sales	10,172,333	9,985,933	10,253,142
Long Term Liab	48,313,681	61,840,008	65,820,588
Net Profit (Loss)	0	0	394,072
	115,897	101,149	84,004

Fiscal Consolidated statement dated MAR 31 2004:

Cash	\$	1,070,860	Accts Pay	\$	5,990,527
Accts Rec		17,725,760	Accruals		4,593,498
Other Curr Assets		1,710,234	Taxes		0
			L.T. Liab-(1yr)		2,500,000
			Other Curr Liabs		147,455
Curr Assets		20,506,854	Curr Liabs		13,231,480
Fixt & Equip		1,622,501			
Deposits		110,148	Def. Credits/Income		394,042
Intangibles		809,756	COMMON STOCK		34,663
Other Assets		1,639,161	ADDIT. PD.-IN CAP		8,473,349
			RETAINED EARNINGS		2,554,886
Total Assets		24,688,420	Total		24,688,420

From APR 01 2003 to MAR 31 2004 sales \$65,820,588; cost of goods sold \$37,991,058. Gross profit \$27,829,530; operating expenses \$27,590,565. Operating income \$238,965; other expenses \$79,000; net income before taxes \$159,965; other tax \$75,961. Net income \$84,004.

Submitted JUN 26 2003 by William Schubert, CFO. Prepared from statement(s) by Accountant: McGladrey & Pullen, Irvine, CA.

ACCOUNTANTS OPINION: A review of the accountant's opinion indicates the financial statements meet generally accepted accounting principles and that the audit contains no qualifications.

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Item worth shown in summary section was computed after deduction of intangibles, Unclassified, totaling \$809,756.

Statement item explanations were not provided.

On August 6, 2004, William Schubert, CFO, confirmed company name, address, principals, annual sales and operational information using Dun & Bradstreet's Internet-based update method (eUpdate) at www.dnb.com.

PUBLIC FILINGS

The following data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

If it is indicated that there are defendants other than the report subject, the lawsuit may be an action to clear title to property and does not necessarily imply a claim for money against the subject.

* * * SUIT(S) * * *

CASE NO.: TC011646

PLAINTIFF: RAMIRO SANCHEZ

DEFENDANT: SCS ENGINEERS
and OTHERS

CAUSE: Personal injury - non-death

WHERE FILED: LOS ANGELES COUNTY SUPERIOR

STATUS: Dismissal with prejudice

DATE STATUS ATTAINED: 03/22/2000

DATE FILED: 09/14/1998

LATEST INFO RECEIVED: 09/30/2003

RESTON, VA 22090

AGENT APPOINTED : 07/17/1981

AGENT STATUS: ACTIVE

PRINCIPALS: STEARNS PE, ROBERT P, CHAIRMAN
CONRAD, E T, EXECUTIVE VICE PRESIDENT
ROSS, DAVID E, SENIOR VICE PRESIDENT
MCLAUGHLIN, MICHAEL W, SENIOR VICE PRESIDENT, SECRETARY
WALSH, JAMES J, PRESIDENT

COMMON STOCK:
AUTH SHARES - 10,000,000

Corporate file #773324.

Business started 1970 by Robert Stearns, E T Conrad and Curtis Schmidt. 80% of capital stock is owned by ESOP. 20% of capital stock is owned by EMPLOYEES.

ROBERT STEARNS born 1937. OCCUPATIONAL BACKGROUND: 1960-67 employed by City of Los Angeles, Los Angeles, CA. 1967-70 employed by Ralph Stone & Co, Los Angeles, CA, engineer. 1970-present active here.

E T CONRAD born 1936. OCCUPATIONAL BACKGROUND: 1958-64 employed by the Federal Aviation Administration, Los Angeles, CA. 1964-70 Ralph Stone & Co, Los Angeles, CA, engineer. 1970-present active here.

WILLIAM SCHUBERT born 1943. EDUCATION: 1966-71 attended University of Southern California, Los Angeles, CA, received MBA, University of California Los Angeles, CA, received BA degree. OCCUPATIONAL BACKGROUND: 1971-75 employed by William Simpson Construction, Los Angeles, CA. 1975-77 employed by American Appraisal Associates, Los Angeles, CA. 1977-81 employed by Detaline Service Co, Los Angeles, CA. 1981-present active here.

DAVID ROSS born 1945. EDUCATION: 1966-70 attended University of California, Berkeley, CA. OCCUPATIONAL BACKGROUND: 1970-present active here.

JAMES WALSH born 1952. EDUCATION: 1970-74 attended and graduated from Notre Dame University, South Bend, IN. OCCUPATIONAL BACKGROUND: 1974-present active here.

MICHAEL W MC LAUGHLIN born 1954. EDUCATION: 1972-76 attended and graduated from Virginia Polytechnic Institute and State University, Blacksburg, VA, BS degree. 1977-79 attended and graduated from Washington and Lee University School of Law, Lexington, VA, JD degree. OCCUPATIONAL BACKGROUND: 1979-present active here.

AFFILIATES: The following are related through common principals, management and/or ownership: SCS Renewable Energy-Mountaingate LLC, Long Beach, CA. Started '2003'.

OPERATION

08/12/04 Consulting engineers specializing in pollution control, primarily with liquid and solid waste (80%) and through its subsidiary operates as engineering contractors of environmental control facilities (20%).
ADDITIONAL TELEPHONE NUMBER(S): Facsimile (Fax) 562 427-0805.
Terms are on a retainer plus additional billings, contractual basis,

on a fee basis and net 30 days. Has 1,000 account(s). Sells to general public, commercial concerns and government. Territory : International.
Nonseasonal.

EMPLOYEES: 450 which includes officer(s). 75 employed here.

FACILITIES: Leases 11,000 sq. ft. on ninth floor of a ten story steel building. The business has operated at this location since Aug 1987.

LOCATION: Suburban business section on main street.

BRANCHES: This business has additional branches; detailed branch information is available in D&B's linkage or family tree products.

SUBSIDIARIES: This business has 2 subsidiaries listed below. The extent of ownership where known, is shown in parenthesis following company name:

SCS Field Services, Inc, Long Beach, CA. (100%) chartered 1985. Operates as an engineering contractor. Intercompany relations: Occasional advances as needed. Tangible net worth at Mar 31 1997 was \$92,127. DUNS #15-646-7466.

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BANK: Union Bank, City of Industry, CA.

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